BD & COMPANY, INC. 11155 RED RUN BLVD, STE 410 OWINGS MILLS, MD 21117

THE CHILDREN'S GUILD INSTITUTE, INC. 6802 MCCLEAN BLVD BALTIMORE, MD 21234

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CLIENT'S COPY

# TAX RETURN FILING INSTRUCTIONS

FORM 990

#### FOR THE YEAR ENDING

JUNE 30, 2019

## PREPARED FOR:

THE CHILDREN'S GUILD INSTITUTE, INC. 6802 MCCLEAN BLVD BALTIMORE, MD 21234

#### PREPARED BY:

BD & COMPANY, INC. 11155 RED RUN BLVD, STE 410 OWINGS MILLS, MD 21117

## **AMOUNT DUE OR REFUND:**

**NOT APPLICABLE** 

#### MAKE CHECK PAYABLE TO:

**NOT APPLICABLE** 

# MAIL TAX RETURN AND CHECK (IF APPLICABLE) TO:

NOT APPLICABLE

## RETURN MUST BE MAILED ON OR BEFORE:

NOT APPLICABLE

## **SPECIAL INSTRUCTIONS:**

THIS RETURN HAS BEEN PREPARED FOR ELECTRONIC FILING. IF YOU WISH TO HAVE IT TRANSMITTED ELECTRONICALLY TO THE IRS, PLEASE SIGN, DATE, AND RETURN FORM 8879-EO TO OUR OFFICE. WE WILL THEN SUBMIT THE ELECTRONIC RETURN TO THE IRS. DO NOT MAIL A PAPER COPY OF THE RETURN TO THE IRS.

Form 8879-EC

For calendar year

# **IRS e-file Signature Authorization** for an Exempt Organization

	-		_			
2018, or fiscal year beginning	${\tt JUL}$	1	, 2018, and ending	JUN	30	, 20 <b>1 9</b>

OMB No. 1545-1878

▶ Do not send to the IRS. Keep for your records. Department of the Treasury Internal Revenue Service ► Go to www.irs.gov/Form8879EO for the latest information. Name of exempt organization Employer identification number THE CHILDREN'S GUILD INSTITUTE, INC. 26-3933104 Name and title of officer STEPHEN BALDWIN CFO Type of Return and Return Information (Whole Dollars Only) Part I Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line 1a, 2a, 3a, 4a, or 5a, below, and the amount on that line for the return being filed with this form was blank, then leave line 1b, 2b, 3b, 4b, or 5b, whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. Do not complete more than one line in Part I. **b Total revenue,** if any (Form 990, Part VIII, column (A), line 12) \_\_\_\_\_\_ **1b** \_\_\_\_\_ **2** , **070** , **628** . 1a Form 990 check here ► X **b Total revenue,** if any (Form 990-EZ, line 9) \_\_\_\_\_\_ **2b** \_\_\_\_\_ 2a Form 990-EZ check here **b Total tax** (Form 1120-POL, line 22) \_\_\_\_\_\_ **3b** \_\_\_\_\_ 3a Form 1120-POL check here b Tax based on investment income (Form 990-PF, Part VI, line 5) ....... 4b 4a Form 990-PF check here b Balance Due (Form 8868, line 3c) 5a Form 8868 check here Part II **Declaration and Signature Authorization of Officer** Under penalties of perjury, I declare that I am an officer of the above organization and that I have examined a copy of the organization's 2018 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic return and, if applicable, the organization's consent to electronic funds withdrawal. Officer's PIN: check one box only X lauthorize BD & COMPANY, INC. to enter my PIN ERO firm name Enter five numbers, but as my signature on the organization's tax year 2018 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen. As an officer of the organization, I will enter my PIN as my signature on the organization's tax year 2018 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen. Officer's signature Part III **Certification and Authentication** ERO's EFIN/PIN. Enter your six-digit electronic filing identification 27274811712 number (EFIN) followed by your five-digit self-selected PIN. I certify that the above numeric entry is my PIN, which is my signature on the 2018 electronically filed return for the organization indicated above. I confirm that I am submitting this return in accordance with the requirements of Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

> **ERO Must Retain This Form - See Instructions** Do Not Submit This Form to the IRS Unless Requested To Do So

# EXTENDED TO MAY 15, 2020

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

**Open to Public** 

OMB No. 1545-0047

Department of the Treasury

Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information. 2019 A For the 2018 calendar year, or tax year beginning JUL 1, 2018 and ending JUN 30, Check if applicable: C Name of organization D Employer identification number Address change THE CHILDREN'S GUILD INSTITUTE, INC. Name change 26-3933104 Initial return Number and street (or P.O. box if mail is not delivered to street address) E Telephone number Room/suite Final return/ termin-ated 410-444-3800 6802 MCCLEAN BLVD City or town, state or province, country, and ZIP or foreign postal code 3,252,564. **G** Gross receipts \$ Amended return 21234 BALTIMORE, MD H(a) Is this a group return Applica-tion pending F Name and address of principal officer: STEPHEN BALDWIN for subordinates? ..... Yes X No 6802 MCCLEAN BLVD, BALTIMORE, MD 21234 H(b) Are all subordinates included? Tax-exempt status:  $\mathbf{X}$  501(c)(3) 501(c) ( ) ◀ (insert no.) 4947(a)(1) or If "No," attach a list. (see instructions) J Website: ► N/A **H(c)** Group exemption number ▶ K Form of organization: X Corporation Trust Association Other > L Year of formation: 2008 M State of legal domicile: MD Part I Summary Briefly describe the organization's mission or most significant activities: TO TEACH CHILDREN THE VALUES AND Activities & Governance LIFE SKILLS NECESSARY FOR A SUCCESSFUL LIFE, ONE FILLED WITH CARING, if the organization discontinued its operations or disposed of more than 25% of its net assets. 19 3 Number of voting members of the governing body (Part VI, line 1a) 19 Number of independent voting members of the governing body (Part VI, line 1b) 4 5 Total number of individuals employed in calendar year 2018 (Part V, line 2a) Total number of volunteers (estimate if necessary) 6 7 a Total unrelated business revenue from Part VIII, column (C), line 12 **b** Net unrelated business taxable income from Form 990-T, line 38 7b 0. **Prior Year Current Year** Contributions and grants (Part VIII, line 1h) 8 562,608. 388,708. Program service revenue (Part VIII, line 2g) 854,527. 864,504. Investment income (Part VIII, column (A), lines 3, 4, and 7d) 10 207,322. 817,416. Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 11 2,070,628. 1,624,457. Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 12 0. 0. Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0. 14 Benefits paid to or for members (Part IX, column (A), line 4) 0. 0. Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 16a Professional fundraising fees (Part IX, column (A), line 11e) 0. **b** Total fundraising expenses (Part IX, column (D), line 25) 1,625,481. 1,930,758. 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 1,930,758. 1,625,481. 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) -1,024.139,870. Revenue less expenses. Subtract line 18 from line 12 **Beginning of Current Year** End of Year 5 28,184,832. 29,045,924 20 Total assets (Part X, line 16) 25,957,604. 26,678,826. 21 Total liabilities (Part X, line 26) 三年 227,228. 2,367,098 22 Net assets or fund balances. Subtract line 21 from line 20 .... Part II | Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Date Sign STEPHEN BALDWIN, CFO Here Type or print name and title Date PTIN Print/Type preparer's name Preparer's signature P00347662 BRIAN HAINES Paid self-employed Firm's name ► BD & COMPANY, INC. Firm's EIN ▶ 45-1135289 Preparer Firm's address 11155 RED RUN BLVD, STE 410 Use Only Phone no. (410)415-9700 OWINGS MILLS, MD 21117

May the IRS discuss this return with the preparer shown above? (see instructions)

X Yes

Page 2

Fai	Chack if Schoolule O contains a reasonable as multipe in this Doubli	
1	Check if Schedule O contains a response or note to any line in this Part III  Briefly describe the organization's mission:	·····
•	THE CHILDREN'S GUILD IS A NONPROFIT ORGANIZATION DEDICATED TO THE	Ε
	EDUCATION OF CHILDREN AND ADOLESCENTS.	
2	Did the organization undertake any significant program services during the year which were not listed on the	
	prior Form 990 or 990-EZ?	Yes X No
	If "Yes," describe these new services on Schedule O.	
3		Yes X No
	If "Yes," describe these changes on Schedule O.	
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by exp	
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expe	nses, and
4-	revenue, if any, for each program service reported.	206,124.)
4a	(Code:) (Expenses \$1,930,758. including grants of \$) (Revenue \$1,	
	EDUCATION TO CHILDREN, PARENTS, CLINICIANS, TEACHERS, OTHER SERV	
	PROVIDERS, AND OTHER NON-PROFIT ORGANIZATIONS.	<u> </u>
	INOVIDENCE, AND CITED NON INCITE CHOMILENTIONS.	
4b	(Code:) (Expenses \$	)
4c	(Code:) (Expenses \$ including grants of \$) (Revenue \$	)
4d	Other program services (Describe in Schedule O.)	
	(Expenses \$ including grants of \$ ) (Revenue \$	)
4e	Total program service expenses ► 1,930,758.	
		Form <b>990</b> (2018)

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1_	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2		Х
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
•	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete</i>	<b>⊢</b> ′		
Ü	Schedule D, Part III	8		x
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for	٣		
3	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
		9		Х
40	If "Yes," complete Schedule D, Part IV	<del>"</del>		-22
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent	40		Х
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,	١	v	
_	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total	l		3,7
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			٦,
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	X	
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a		X
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		Х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		Х
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		х
		-		-

Form 990 (2018) THE CHILDREN'S GUI
Part IV Checklist of Required Schedules (continued)

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	X	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a	Х	
h	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		х
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			<del></del>
·		24c		X
	any tax-exempt bonds?	24d		X
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	240		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			x
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			l
	Schedule L, Part I	25b		<u> </u>
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			
	complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		х
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,	200		
·		28c		x
20	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	29		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			<b> </b> ₩
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations?			3,7
	If "Yes," complete Schedule N, Part I	31		<u> X</u>
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			l
	Schedule N, Part II	32		<u> X</u>
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34	X	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b	L	L
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	<del></del>		<del></del>
50	Note. All Form 990 filers are required to complete Schedule O	38	Х	
Par		30	- 22	
	Check if Schedule O contains a response or note to any line in this Part V			
	C. 155 55 56 56 65 65 65 65 65 65 65 65 65 65.			
	Establis and the Barrett 1999 Establish 1999 Establ		Yes	No
	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 6			
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c	X	

THE CHILDREN'S GUILD INSTITUTE, INC. 26-3933104 Page 5 Form 990 (2018) Statements Regarding Other IRS Filings and Tax Compliance (continued) Part V Yes No 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) Х 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? За **b** If "Yes," has it filed a Form 990-T for this year? *If* "No" to line 3b, provide an explanation in Schedule O 3b 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? X 4a **b** If "Yes," enter the name of the foreign country: See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). **5a** Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b c If "Yes" to line 5a or 5b, did the organization file Form 8886-T? Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? Х b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b 7 Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a If "Yes," did the organization notify the donor of the value of the goods or services provided? 7b Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required Х to file Form 8282? 7с d If "Yes," indicate the number of Forms 8282 filed during the year 7d Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7g

10	Section 501(c)(7) organizations. Enter:		ī
а	Initiation fees and capital contributions included on Part VIII, line 12	10a	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b	
11	Section 501(c)(12) organizations. Enter:		
а	Gross income from members or shareholders	11a	
b	Gross income from other sources (Do not net amounts due or paid to other sources against		
	amounts due or received from them.)	11b	

If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?

Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?

Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the

sponsoring organization have excess business holdings at any time during the year?

Did the sponsoring organization make any taxable distributions under section 4966?

Sponsoring organizations maintaining donor advised funds.

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a b If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b Section 501(c)(29) qualified nonprofit health insurance issuers.

a Is the organization licensed to issue qualified health plans in more than one state? 13a Note. See the instructions for additional information the organization must report on Schedule O. Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans

Enter the amount of reserves on hand X Did the organization receive any payments for indoor tanning services during the tax year? **b** If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 14b Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or X excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N. Х

Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O.

Form **990** (2018)

16

7h

8

9a

9b

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI					X
Sec	tion A. Governing Body and Management					
					Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	19			
	If there are material differences in voting rights among members of the governing body, or if the governing					
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.					
b	Enter the number of voting members included in line 1a, above, who are independent	1b	19			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationshi					
_	officer, director, trustee, or key employee?			2		Х
3	Did the organization delegate control over management duties customarily performed by or under the					ļ
3	of officers, directors, or trustees, or key employees to a management company or other person?			3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 9			4		X
5	Did the organization become aware during the year of a significant diversion of the organization's as:			5		X
						X
6 7-				6_		<u> </u>
7a	Did the organization have members, stockholders, or other persons who had the power to elect or a					x
	more members of the governing body?			7a		
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, s		•	l		
_	persons other than the governing body?			7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the ye	•	ŭ	_	37	
а	The governing body?			8a	X	
b	Each committee with authority to act on behalf of the governing body?			8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be real					٦,
<u>C</u>	organization's mailing address? If "Yes." provide the names and addresses in Schedule O			9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Re	evenue Co	de.)		T.,	Γ
40	Dilli di la				Yes	No X
	Did the organization have local chapters, branches, or affiliates?			10a		
D	If "Yes," did the organization have written policies and procedures governing the activities of such cl			40.		
			l'a a tha fama 0	10b	v	
_	Has the organization provided a complete copy of this Form 990 to all members of its governing bod	y before fi	ling the form?	11a	Х	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.				v	
12a	, ,			12a	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give risc			12b	Х	-
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? $_{\it If}$ "	,			37	
	in Schedule O how this was done			12c	Х	37
13	Did the organization have a written whistleblower policy?			13	37	X
14	Did the organization have a written document retention and destruction policy?			14	Х	
15	Did the process for determining compensation of the following persons include a review and approve		endent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?				7.7	
	The organization's CEO, Executive Director, or top management official			15a	X	-
b	Other officers or key employees of the organization			15b	X	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).					
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrange	ment with	a			
	taxable entity during the year?			16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate	=	cipation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organ	nization's				
	exempt status with respect to such arrangements?			16b		
	tion C. Disclosure					
17	List the states with which a copy of this Form 990 is required to be filed ►MD					
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, ar	nd 990-T (S	Section 501(c)(3)s	only)	availal	ole
	for public inspection. Indicate how you made these available. Check all that apply.					
	Own website X Another's website X Upon request Other (explain		,			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, co	nflict of in	terest policy, and	financ	ial	
	statements available to the public during the tax year.					
20	State the name, address, and telephone number of the person who possesses the organization's bo	oks and re	ecords			
	STEPHEN BALDWIN - 410-444-3800 6802 MCCLEAN BLVD, BALTIMORE, MD 21234					
	UUUA MCCHEAN DHVD, DAHIIMUKE, MD 41434					

#### Form 990 (2018)

# Part VIII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization no	or any related	orga	niza	tion	con	npen	sate	ed any current officer, di	rector, or trustee.	
(A)	(B)	(C)					(D)	(E)	(F)	
Name and Title	Average	(do		Posi		l than c	ne	Reportable	Reportable	Estimated
	hours per	box	, unles	ss per	son i	s both	an	compensation	compensation	amount of
	week		Jer an	uau	recto	ritus	iee)	from	from related	other
	(list any hours for	Individual trustee or director						the organization	organizations (W-2/1099-MISC)	compensation from the
	related	e or c	stee			sated		(W-2/1099-MISC)	(***2/1099-10130)	organization
	organizations	truste	al trus		yee	mper		(** 2) 1000 miles)		and related
	below	idual	Institutional trustee	er	Key employee	est co loyee	ıer			organizations
	line)	Indiv	Insti	Officer	Key	Highest compensated employee	Former			
(1) MARIE CAPUTO	2.00									
PAST CHAIRPERSON	2.00	Х						0.	0.	0.
(2) PAUL R RAO PHD CCC CPHQ FACHE	2.00									
CHAIRPERSON	2.00	Х						0.	0.	0.
(3) ANDREW L ROSS	5.00									
PRESIDENT	50.00	Х		Х				0.	300,697.	75,971.
(4) GREGORY E GANN ESQ	2.00									•
TREASURER	2.00	Х						0.	0.	0.
(5) NEIL D MANN	2.00	,,							_	0
SECRETARY	2.00	Х						0.	0.	0.
(6) SONJIE DECAIRES	2.00	٠,							0	0
DIRECTOR FINANCIAL STATEMENT OF THE STAT	2 00	Х						0.	0.	0.
(7) CHRISTOPHER ZIMMERMAN	2.00	v						_	0	0
CHILDREN'S GUILD DC CHARTE  (8) ERIC DEVITO	2 00	Х						0.	0.	0.
	2.00	Х						0.	0.	^
MONARCH ACADEMY, ANNE ARUN (9) ANDREW HAHN	2.00	Λ						0.	0.	0.
DIRECTOR	2.00	Х						0.	0.	0.
(10) CHRISTOPHER FORTUNE	2.00	Λ						· ·	0.	0.
DIRECTOR	2.00	Х						0.	0.	0.
(11) BRITTNEY GREENE	2.00	25							<b>.</b>	
DIRECTOR	2.00	х						0.	0.	0.
(12) CHARLES LEUTNER	2.00							•	•	
DIRECTOR		х						0.	0.	0.
(13) JADA MCCRAY	2.00									
DIRECTOR		Х						0.	0.	0.
(14) JANINE FRATANTUONO	2.00									
DIRECTOR	2.00	Х						0.	0.	0.
(15) NEIL YOUNG	2.00									
DIRECTOR		Х						0.	0.	0.
(16) SUZANNE PEARCE	2.00									
DIRECTOR	2.00	Х						0.	0.	0.
(17) PAULA SINGER	2.00									
DIRECTOR		Х						0.	0.	0.

Form **990** (2018)

THE CHILDREN'S GUILD INSTITUTE, INC. 26-3933104 Page 8 Part VII | Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (B) (C) (F) (A) (D) (E) Position Average Reportable Name and title Reportable Estimated (do not check more than one hours per compensation compensation amount of box, unless person is both an officer and a director/trustee) week from from related other (list any ndividual trustee or director the organizations compensation hours for organization (W-2/1099-MISC) from the lighest compensated related nstitutional trustee (W-2/1099-MISC) organization organizations and related ey employee below organizations line) (18) KIMBERLY FLOWERS 2.00 MONARCH ACADEMY, BALTIMORE Х 0. 0. 0. (19) STEPHEN BALDWIN 5.00 50.00 X 202,788. 69,714. EXECUTIVE VP/CFO 0. 503,485 0. 1b Sub-total 0. c Total from continuation sheets to Part VII, Section A 0. 503,485. 145,685. d Total (add lines 1b and 1c) Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable 0 compensation from the organization Yes No Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on X line 1a? If "Yes," complete Schedule J for such individual 3 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual Х 4 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services X rendered to the organization? If "Yes." complete Schedule J for such person **Section B. Independent Contractors** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

	(A) Name and business address NONE	(B) Description of services	(C) Compensation
2	Total number of independent contractors (including but not limited to those liste	ed above) who received more than	

\$100,000 of compensation from the organization

		Check if Schedule O conta	ains a response	or note to any lin	e in this Part VIII			
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
ស្ន	1 a	Federated campaigns	1a					
Contributions, Gifts, Grants and Other Similar Amounts	b	Membership dues						
	С	Fundraising events	1 1					
	d	Related organizations						
	е	Government grants (contribution						
Si Si	f	All other contributions, gifts, grant						
bet Fe		similar amounts not included abov						
텵	g	Noncash contributions included in lines 1						
a Co	h	Total. Add lines 1a-1f						
				Business Code				
ø	2 a	TRANZED EDUCATION BOOKS	/MANUALS	611710	319,535.	319,535.		
Z «	b	TRANZED SEMINARS		611710	69,173.	69,173.		
Program Service Revenue	С							
an eve	d							
og R	е	· [						
Ā	f	All other program service rever	nue					
	g	Total. Add lines 2a-2f		<b>&gt;</b>	388,708.			
	3	Investment income (including	dividends, intere	st, and				
		other similar amounts)			864,504.			864,504.
	4	Income from investment of tax	exempt bond p	roceeds				
	5	Royalties		<b>&gt;</b>				
			(i) Real	(ii) Personal				
	6 a	Gross rents	1,999,306.					
		Less: rental expenses	1,181,936.					
		Rental income or (loss)	817,370.		04= 0=0	04= 0=0		
		Net rental income or (loss)			817,370.	817,370.		
	7 a	Gross amount from sales of	(i) Securities	(ii) Other				
		assets other than inventory						
	р	Less: cost or other basis						
	_	and sales expenses						
		Gain or (loss)						
		Net gain or (loss)						
ine	оа	including \$						
Ver		contributions reported on line						
Other Revenu		Part IV, line 18	,					
her	b	Less: direct expenses						
δ		Net income or (loss) from fund		<b>•</b>				
		Gross income from gaming ac						
		Part IV, line 19						
	b	Less: direct expenses						
	С	Net income or (loss) from gam	ing activities					
	10 a	Gross sales of inventory, less i	returns					
		and allowances	а					
	b	Less: cost of goods sold						
	С	Net income or (loss) from sales	s of inventory	<b>&gt;</b>				
		Miscellaneous Revenue	9	Business Code				
	11 a	OTHER INCOME		900099	46.	46.		
	b							
	С							
		All other revenue						
		Total. Add lines 11a-11d			46.	1 205 101		064.501
	12	Total revenue. See instructions	<u></u>	🕨	2,070,628.	1,206,124.	0.	864,504.

Part IX | Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response or note to any line in this Part IX (**D**)
Fundraising (C) Management and general expenses Do not include amounts reported on lines 6b. Program service expenses Total expenses 7b, 8b, 9b, and 10b of Part VIII. expenses Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 Grants and other assistance to domestic individuals. See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 ....... Benefits paid to or for members ..... Compensation of current officers, directors, trustees, and key employees ..... Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Other salaries and wages 7 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) Other employee benefits 9 10 Payroll taxes Fees for services (non-employees): Management Legal 12,900. 12,900. Accounting Lobbying Professional fundraising services. See Part IV, line 17 Investment management fees ..... Other. (If line 11g amount exceeds 10% of line 25, 139,632. 139,632. column (A) amount, list line 11g expenses on Sch O.) 10,452. 10,452. Advertising and promotion 12 13,654. 13,654. Office expenses 13 Information technology 14 15 Royalties 27,055. 27,055. Occupancy 16 18,745. 18,745. 17 Payments of travel or entertainment expenses 18 for any federal, state, or local public officials 5,159. 5,159. Conferences, conventions, and meetings 19 1,253,323. 1,253,323. 20 Payments to affiliates \_\_\_\_\_ 21 64,188. 64,188. Depreciation, depletion, and amortization ..... 22 23 Other expenses. Itemize expenses not covered 24 above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) 297,603. 297,603. CONTRACTUAL STAFF BANK CHARGES 77,664. 77,664. **EQUIPMENT RENTAL** 10,383. 10,383. С d All other expenses 1,930,758. 1,930,758. 0. 0. Total functional expenses. Add lines 1 through 24e 25 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.

Check here

if following SOP 98-2 (ASC 958-720)

Form 990 (2018)
Part X Balance Sheet

Pai	τχ	Balance Sheet			
		Check if Schedule O contains a response or note to any line in this Part X			
			<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing	385,174.	1	718,673.
	2	Savings and temporary cash investments		2	
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net	359,057.	4	279,293.
	5	Loans and other receivables from current and former officers, directors,			
		trustees, key employees, and highest compensated employees. Complete			
		Part II of Schedule L		5	
	6	Loans and other receivables from other disqualified persons (as defined under			
		section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
		employers and sponsoring organizations of section 501(c)(9) voluntary			
S		employees' beneficiary organizations (see instr). Complete Part II of Sch L		6	
Assets	7	Notes and loans receivable, net	10,457,904.	7	10,564,034.
As	8	Inventories for sale or use		8	,
	9	Prepaid expenses and deferred charges		9	
	10a	Land, buildings, and equipment: cost or other			
		basis. Complete Part VI of Schedule D 10a 17,573,920.			
	b		15,327,809.	10c	14,727,128.
	11	Investments - publicly traded securities		11	
	12	Investments - other securities. See Part IV, line 11		12	
	13	Investments - program-related. See Part IV, line 11		13	
	14	Intangible assets	893,500.	14	829,312.
	15	Other assets. See Part IV, line 11	761,388.	15	1,927,484.
	16	Total assets. Add lines 1 through 15 (must equal line 34)	28,184,832.	16	29,045,924.
	17	Accounts payable and accrued expenses	859,371.	17	867,867.
	18	Grants payable		18	
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
ý	22	Loans and other payables to current and former officers, directors, trustees,			
litie		key employees, highest compensated employees, and disqualified persons.			
Liabilities		Complete Part II of Schedule L		22	
Ë	23	Secured mortgages and notes payable to unrelated third parties	24,218,491.	23	23,603,166.
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third			
		parties, and other liabilities not included on lines 17-24). Complete Part X of			
		Schedule D	879,742.	25	2,207,793. 26,678,826.
	26	Total liabilities. Add lines 17 through 25	25,957,604.	26	26,678,826.
		Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗓 and			
S		complete lines 27 through 29, and lines 33 and 34.			
nce	27	Unrestricted net assets	447,440.	27	587,310. 1,779,788.
sala	28	Temporarily restricted net assets	1,779,788.	28	1,779,788.
Þ	29	Permanently restricted net assets		29	
Fur		Organizations that do not follow SFAS 117 (ASC 958), check here			
ō		and complete lines 30 through 34.			
ets	30	Capital stock or trust principal, or current funds		30	
Ass	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated income, or other funds	0.00=.00=	32	0.00= 0.00=
Z	33	Total net assets or fund balances	2,227,228.	33	2,367,098.
	34	Total liabilities and net assets/fund balances	28,184,832.	34	29,045,924.

OIII	1556 (2010) 1112 0112251(21) 2 00125 21(5121012) 21(0)		<del></del>		ı ay	<u> </u>
Pa	rt XI Reconciliation of Net Assets					
	Check if Schedule O contains a response or note to any line in this Part XI					
1	Total revenue (must equal Part VIII, column (A), line 12)	1	2,0			
2	Total expenses (must equal Part IX, column (A), line 25)	2	1,9			
3	Revenue less expenses. Subtract line 2 from line 1	3		39		
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	2,2	227	, 22	<u> 28.</u>
5	Net unrealized gains (losses) on investments	5				
6	Donated services and use of facilities	6				
7	Investment expenses	7				
8	Prior period adjustments	8				
9	Other changes in net assets or fund balances (explain in Schedule O)	9				0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,					
	column (B))	10	2,3	<u> 867</u>	, 09	98.
Pa	rt XII Financial Statements and Reporting					
	Check if Schedule O contains a response or note to any line in this Part XII					X
			_	)	/es	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other		_			
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Э.				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2	2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a				
	separate basis, consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
b	Were the organization's financial statements audited by an independent accountant?		2	2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,				
	consolidated basis, or both:					
	Separate basis X Consolidated basis Both consolidated and separate basis					
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	audit,				
	review, or compilation of its financial statements and selection of an independent accountant?			2c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sche					
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin					
	Act and OMB Circular A-133?	-	[ 3	3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ed audit				

or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Form **990** (2018)

## **SCHEDULE A**

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

**Public Charity Status and Public Support** Complete if the organization is a section 501(c)(3) organization or a section

4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

THE CHILDREN'S GUILD INSTITUTE, INC.

Employer identification number 26-3933104

Part I	Reason for Public	Charity Status 🖟	All organizations must co	omplete th	is part.) Se	ee instructions.				
The organ	nization is not a private found	dation because it is: (F	or lines 1 through 12, c	heck only	one box.)					
1	A church, convention of ch	•		-	-	IVAVi).				
2 🗆						. // -//-				
	A school described in <b>section 170(b)(1)(A)(ii).</b> (Attach Schedule E (Form 990 or 990-EZ).)  A hospital or a cooperative hospital service organization described in <b>section 170(b)(1)(A)(iii).</b>									
3 📖						=	the beenitel's name			
4	A medical research organiz	ation operated in cor	ijunction with a nospital	described	III Sectio	n 170(b)(1)(A)(III). Enter	the nospital's name,			
	city, and state:  An organization operated for the benefit of a college or university owned or operated by a governmental unit described in									
5 📖	*		lege or university owner	d or operat	ed by a go	overnmental unit describe	ed in			
	section 170(b)(1)(A)(iv).	Complete Part II.)								
6 🖳	A federal, state, or local go	vernment or governm	nental unit described in	section 17	'0(b)(1)(A)	(v).				
7 📖	An organization that norma	ally receives a substar	ntial part of its support f	rom a gove	ernmental	unit or from the general	oublic described in			
	section 170(b)(1)(A)(vi). (C	Complete Part II.)								
8	A community trust describe	ed in section 170(b)(	(1)(A)(vi). (Complete Par	t II.)						
9 🗌	An agricultural research org				ed in conju	inction with a land-grant	college			
	or university or a non-land-	-			-	-	-			
	university:	ggg			···-, -·,	,				
10	An organization that norma	ally receives: (1) more	than 33 1/3% of its sup	port from o	ontributio	ns membership fees an	d aross receipts from			
	activities related to its exer									
	income and unrelated busin	•	• •	` '		• •	· ·			
			(less section 511 tax) in	Jili busines	ses acqui	red by the organization a	inter June 30, 1973.			
44	See section 509(a)(2). (Co			f-4. O	<del>!</del> <b>-</b> (	20/-1/4)				
11	An organization organized									
12 X	-	•	•	•		•				
	more publicly supported or	-					Check the box in			
	lines 12a through 12d that									
a	☐ Type I. A supporting organization.	anization operated, s	upervised, or controlled	by its supp	orted org	anization(s), typically by	giving			
	the supported organization	on(s) the power to req	gularly appoint or elect a	a majority o	f the direc	tors or trustees of the su	upporting			
_	organization. You must o	complete Part IV, Se	ections A and B.							
b X	Type II. A supporting org	ganization supervised	or controlled in connect	tion with its	s supporte	ed organization(s), by hav	ving			
	control or management of	of the supporting orga	anization vested in the sa	ame perso	ns that co	ntrol or manage the supp	oorted			
	organization(s). You mus	st complete Part IV,	Sections A and C.							
С	Type III functionally inte	egrated. A supporting	g organization operated	in connect	ion with, a	and functionally integrate	ed with,			
	its supported organizatio									
d [	Type III non-functionally		·				zation(s)			
	that is not functionally in					• • • • •	* *			
	requirement (see instruct	-		-						
e X	_ '	•	-							
<u> </u>	functionally integrated, o					Type i, Type ii, Type iii				
<b>f</b> ⊏nt	er the number of supported	* *	ially integrated support	ng organiz	ation.		4			
	vide the following information (i) Name of supported	n about the supporte	(iii) Type of organization	(iv) Is the orga	inization listed	(v) Amount of monetary	(vi) Amount of other			
	organization	(,	(described on lines 1-10	in your governi	Γ	support (see instructions)	support (see instructions)			
			above (see instructions))	Yes	No	,	, ,			
	CH ACADEMY	06 0100050	•	1,,						
	C CHARTER SCHO	26-2190358	2	X		0.				
	REN'S GUILD		_							
INC		52-0634411	7	X		470,495.				
	ATIONAL CHILDREN'S									
	GUILD FUND INC. 26-2723392 7 X 0.									
MONAR	MONARCH ACADEMY									
BALTI	MORE CAMPUS IN	45-2605141	2	Х		0.				
_										
Takal						170 195	<u> </u>			

Schedule A (Form 990 or 990-EZ) 2018 THE CHILDREN'S GUILD INSTITUTE, INC.

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.) Section A. Public Support Calendar year (or fiscal year beginning in) (d) 2017 (a) 2014 **(b)** 2015 (c) 2016 (e) 2018 (f) Total 1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") 2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 3 The value of services or facilities furnished by a governmental unit to the organization without charge 4 Total. Add lines 1 through 3 ...... The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) 6 Public support. Subtract line 5 from line 4. Section B. Total Support Calendar year (or fiscal year beginning in) (a) 2014 **(b)** 2015 (c) 2016 (d) 2017 (e) 2018 (f) Total 7 Amounts from line 4 ..... 8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources Net income from unrelated business activities, whether or not the business is regularly carried on 10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) **Total support.** Add lines 7 through 10 12 Gross receipts from related activities, etc. (see instructions) First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage 14 Public support percentage for 2018 (line 6, column (f) divided by line 11, column (f) 14 % 15 Public support percentage from 2017 Schedule A, Part II, line 14 15 % 16a 33 1/3% support test - 2018. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization b 33 1/3% support test - 2017. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

17a 10% -facts-and-circumstances test - 2018. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization
 b 10% -facts-and-circumstances test - 2017. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the

organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization

18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

Schedule A (Form 990 or 990-EZ) 2018

# Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support		,				
Cale	ndar year (or fiscal year beginning in)	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Gross receipts from admissions,						
	merchandise sold or services per-						
	formed, or facilities furnished in any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or bus-						
	iness under section 513						
4	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
6	Total. Add lines 1 through 5						
78	Amounts included on lines 1, 2, and						
	3 received from disqualified persons						
k	Amounts included on lines 2 and 3 received from other than disqualified persons that						
	exceed the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						
•	Add lines 7a and 7b						
	Public support. (Subtract line 7c from line 6.)						
	ction B. Total Support		T	T	1	T	Т
	ndar year (or fiscal year beginning in)	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
	Amounts from line 6						
10a	Gross income from interest, dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources						
k	Unrelated business taxable income						
	(less section 511 taxes) from businesses						
	acquired after June 30, 1975						
	Add lines 10a and 10b						
• • • • • • • • • • • • • • • • • • • •	Net income from unrelated business activities not included in line 10b,						
	whether or not the business is						
10	regularly carried on Other income. Do not include gain						
12	or loss from the sale of capital						
40	assets (Explain in Part VI.)						_
	Total support. (Add lines 9, 10c, 11, and 12.)		Cont			- 504(-)(0)	
14	First five years. If the Form 990 is for	•			•		
Se	check this box and stop here ction C. Computation of Publi						<b>P</b>
	Public support percentage for 2018 (I			column (f))		15	%
	Public support percentage from 2017					16	<u>%</u>
	ction D. Computation of Inves	·				10	70
	Investment income percentage for 20			ne 13 column (f))		17	%
18	Investment income percentage from					18	<del>/</del> 6
	a 33 1/3% support tests - 2018. If the						
	more than 33 1/3%, check this box ar						<b>.</b> —
ŀ	33 1/3% support tests - 2017. If the						
•	line 18 is not more than 33 1/3%, che	· ·				·	
20	Private foundation. If the organization						

# Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

# Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes." provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

		Yes	No
	1	X	
	2		Х
	3a		X
	3b		
	3с		
			77
	4a		X
	4b		
	4c		
	5a		X
	5b		
	5c		
	6		X
	7		Х
	8		Х
	J		
	9a		Х
	9b		Х
	90		Х
	9c		Λ
	10a		Х
	10b		
9	90 or 99	0-EZ	2018

Schedule A (Form 990 or 990-EZ) 2018 THE CHILDREN'S GUILD INSTITUTE, INC. 26-3933104 Page 6 Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E. (B) Current Year Section A - Adjusted Net Income (A) Prior Year (optional) 1 Net short-term capital gain 2 Recoveries of prior-year distributions 3 Other gross income (see instructions) 3 4 4 Add lines 1 through 3 5 5 Depreciation and depletion Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or 6 maintenance of property held for production of income (see instructions) 7 Other expenses (see instructions) 8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) 8 (B) Current Year Section B - Minimum Asset Amount (A) Prior Year (optional) 1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): a Average monthly value of securities 1a **b** Average monthly cash balances 1b **c** Fair market value of other non-exempt-use assets 1c d Total (add lines 1a, 1b, and 1c) 1d e Discount claimed for blockage or other factors (explain in detail in Part VI): 2 Acquisition indebtedness applicable to non-exempt-use assets 2 3 3 Subtract line 2 from line 1d Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, 4 see instructions) 5 Net value of non-exempt-use assets (subtract line 4 from line 3) 5 6 6 Multiply line 5 by .035 7 Recoveries of prior-year distributions 7 8 Minimum Asset Amount (add line 7 to line 6) Section C - Distributable Amount **Current Year** 1 Adjusted net income for prior year (from Section A, line 8, Column A) 1 Enter 85% of line 1 2 3 Minimum asset amount for prior year (from Section B, line 8, Column A) 3 Enter greater of line 2 or line 3 4 4 5 5 Income tax imposed in prior year Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions) 6

Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see

Schedule A (Form 990 or 990-EZ) 2018

instructions).

	dule A (I	Form 990 or 990-EZ) 2018 THE CHILDREN'S	S GUILD INSTITU	JTE, INC. 2	6-3933104	Page 7
Par	τν	Type III Non-Functionally Integrated 509(	a)(3) Supporting Orga	nizations (continued)	Т	
Secti	on D - I	Distributions			Current Yea	<u>ar</u>
1		ts paid to supported organizations to accomplish exer	<u> </u>			
2	Amoun					
	organiz					
3	Admini	strative expenses paid to accomplish exempt purpose	s of supported organizations	3		
4	Amoun	ts paid to acquire exempt-use assets				
5	Qualifie	ed set-aside amounts (prior IRS approval required)				
6	Other o	listributions (describe in <b>Part VI</b> ). See instructions.				
7	Total a	nnual distributions. Add lines 1 through 6.				
8	Distribu	itions to attentive supported organizations to which th	e organization is responsive			
	(provid	e details in <b>Part VI</b> ). See instructions.				
9	Distribu	utable amount for 2018 from Section C, line 6				
10	Line 8	amount divided by line 9 amount		<u> </u>		
Secti	ion E - [	Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2018	(iii) Distributabl Amount for 20	
1	Distribu	utable amount for 2018 from Section C, line 6				
2	Underd	listributions, if any, for years prior to 2018 (reason-				
	able ca	use required- explain in Part VI). See instructions.				
3	Excess	distributions carryover, if any, to 2018				
а	From 2	013				
b	From 2	014				
С	From 2	015				
d	From 2	016				
е	From 2	017				
f	Total o	f lines 3a through e				
g	Applied	to underdistributions of prior years				
h	Applied	to 2018 distributable amount				
i	Carryo	ver from 2013 not applied (see instructions)				
j	Remair	nder. Subtract lines 3g, 3h, and 3i from 3f.				
4	Distribu	utions for 2018 from Section D,				
	line 7:	\$				
а	Applied	to underdistributions of prior years				
b	Applied	to 2018 distributable amount				
С	Remair	nder. Subtract lines 4a and 4b from 4.				
5	Remair	ning underdistributions for years prior to 2018, if				
	any. Su	btract lines 3g and 4a from line 2. For result greater				
	than ze	ro, explain in <b>Part VI.</b> See instructions.				
6	Remair	ning underdistributions for 2018. Subtract lines 3h				
	and 4b	from line 1. For result greater than zero, explain in				
	Part VI	. See instructions.				
7	Excess	distributions carryover to 2019. Add lines 3j				
	and 4c					
8	Breakd	own of line 7:				
а	Excess	from 2014				
b	Excess	from 2015				
С	Excess	from 2016				
d	Excess	from 2017				

Schedule A (Form 990 or 990-EZ) 2018

e Excess from 2018

Schedule A	(Form 990 or 990-EZ) 2018 THE	CHILDREN'S	GUILD	INSTITUTE,	INC.	26-3933104 Pa	age 8
Part VI	Supplemental Information Part IV, Section A, lines 1, 2, 3b, 3 line 1; Part IV, Section D, lines 2 a Section D, lines 5, 6, and 8; and F	<b>1.</b> Provide the explana 3c, 4b, 4c, 5a, 6, 9a, 9 and 3; Part IV, Section	ations requir b, 9c, 11a, 1 E, lines 1c, 2	ed by Part II, line 10; F 1b, and 11c; Part IV, 9 2a, 2b, 3a, and 3b; Pa	Part II, line 17a or Section B, lines 1 rt V, line 1; Part V	17b; Part III, line 12; and 2; Part IV, Section C, , Section B, line 1e; Part V,	
	(See instructions.)						
-							
-							
-							

# **SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

THE CHILDREN'S GUILD INSTITUTE, INC.

Part L Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts

**Employer identification number** 26-3933104

Fai	organizations Maintaining Donor Advised		Complete ii trie
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in w	riting that the assets held in donor advise	d funds
	are the organization's property, subject to the organization's ex	xclusive legal control?	Yes No
6	Did the organization inform all grantees, donors, and donor ad		
	for charitable purposes and not for the benefit of the donor or		
Pai			
1	Purpose(s) of conservation easements held by the organization		,
	Preservation of land for public use (e.g., recreation or ed		rically important land area
	Protection of natural habitat	Preservation of a certif	
	Preservation of open space	i reservation or a sertif	ned motorio structuro
2	Complete lines 2a through 2d if the organization held a qualifie	ad conservation contribution in the form of	f a conservation easement on the last
_	day of the tax year.	su conservation contribution in the form of	Held at the End of the Tax Year
_			
a			
b	Number of conservation easements on a certified historic structure.	ature included in (a)	
ا	Number of conservation easements on a certified historic structures of conservation easements included in (c) acquired affine and a certified historic structure.		
d		•	1 1
_	listed in the National Register		
3	Number of conservation easements modified, transferred, release	ased, extinguished, or terminated by the c	organization during the tax
	year ▶	and the first and a second by	
4	Number of states where property subject to conservation ease	· · · · · · · · · · · · · · · · · · ·	
5	Does the organization have a written policy regarding the period		Yes No
_	violations, and enforcement of the conservation easements it I Staff and volunteer hours devoted to monitoring, inspecting, h		
6	Starr and volunteer flours devoted to filoritoring, inspecting, in	anding of violations, and emorcing conse	ervation easements during the year
7	Amount of expenses incurred in monitoring, inspecting, handli	ing of violations and enforcing concernation	on accompate during the year
7		ing of violations, and emorcing conservation	on easements during the year
		and the manufacture of anotice 170/b)	\/ (\/ \P\/ \;)
8	Does each conservation easement reported on line 2(d) above		
_	and section 170(h)(4)(B)(ii)?		
9	In Part XIII, describe how the organization reports conservation	•	
	include, if applicable, the text of the footnote to the organization.	on's financial statements that describes th	ne organization's accounting for
Pai	conservation easements. rt III   Organizations Maintaining Collections of A	Art Historical Treasures or Oth	per Similar Assets
ı uı	Complete if the organization answered "Yes" on Form 9		iei Giiiliai A330t3.
4.			and and belongs about wants of air
та	If the organization elected, as permitted under SFAS 116 (ASC	•	
	historical treasures, or other similar assets held for public exhil		ce of public service, provide, in Part XIII,
	the text of the footnote to its financial statements that describe		
b	If the organization elected, as permitted under SFAS 116 (ASC	**	
	treasures, or other similar assets held for public exhibition, edu	ucation, or research in furtherance of publi	ic service, provide the following amounts
	relating to these items:		
	(i) Revenue included on Form 990, Part VIII, line 1		
2	If the organization received or held works of art, historical treas		gain, provide
	the following amounts required to be reported under SFAS 116	· ·	
а	Revenue included on Form 990, Part VIII, line 1		<b>&gt;</b> \$
b	Assets included in Form 990, Part X		🕨 \$

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value	
1a Land		3,400,000.		3,400,000.	
<b>b</b> Buildings		13,011,270.	2,745,484.	10,265,786.	
c Leasehold improvements					
<b>d</b> Equipment		940,767.	93,888.	846,879.	
e Other		221,883.	7,420.	214,463.	
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)					

Schedule D (Form 990) 2018

Schedule D (Form 990) 2018 THE CHILDRED Part VIII Investments - Other Securities.	N'S GUILD IN	STITUTE, INC	C. 26-3933104 Page
Complete if the organization answered "Yes" of	on Form 990. Part IV. lin	e 11b. See Form 990.	Part X. line 12.
(a) Description of security or category (including name of security)	(b) Book value		valuation: Cost or end-of-year market value
(1) Financial derivatives			·
(2) Closely-held equity interests			
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)			
Part VIII Investments - Program Related.			
Complete if the organization answered "Yes" of			
(a) Description of investment	(b) Book value	(c) Method of v	raluation: Cost or end-of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶ Part IX Other Assets.			
Complete if the organization answered "Yes" of	on Form 990, Part IV, lin	e 11d. See Form 990,	Part X, line 15.
(a) I	Description		(b) Book value
(1) DUE FROM RELATED COMPANY			1,910,170
(2) PREPAID EXPENSES			17,314
(3)			
(4)			
<u>(5)</u>			
<u>(6)</u>			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990, Part X. col. (B) line  Part X Other Liabilities.	15.)		▶ 1,927,484
Complete if the organization answered "Yes" of	on Form 990, Part IV, lin	e 11e or 11f. See Forn	n 990, Part X, line 25.
1. (a) Description of liability	, , , , , ,	(b) Book value	
(1) Federal income taxes			
(A) DITE TO DELATED COMPANY		2 207 /03	

1.	(a) Description of liability	(b) Book value
(1)	Federal income taxes	
(2)	DUE TO RELATED COMPANY	2,207,493.
(3)	DEFERRED REVENUE	300.
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total.	(Column (b) must equal Form 990, Part X, col. (B) line 25.)	2,207,793.

Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

FORM 990 REQUIRES RENT EXPENSE TO BE SHOWN NET WITH RENT REVENUE ON PAGE 9

IN THE OTHER REVENUE SECTION.

Schedule D	(Form 990) 2018	THE	CHILDREN'S	GUILD	INSTITUTE,	INC.	26-3933104	Page 5
Part XIII	(Form 990) 2018 Supplemental Infor	mation	(continued)					

# SCHEDULE J (Form 990)

Department of the Treasury

Internal Revenue Service

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
 ► Attach to Form 990.
 ► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public

OMB No. 1545-0047

Inspection

Name of the organization

Part I Questions Regarding Compensation

THE CHILDREN'S GUILD INSTITUTE, INC.

 $Employer\ identification\ number \\ 26-3933104$ 

			Yes	No
<b>1</b> a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments  Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	Compensation committee Written employment contract			
	Independent compensation consultant Compensation survey or study			
	Form 990 of other organizations Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		Х
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Х	
	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Х
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a		Х
	Any related organization?	5b		Х
	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		Х
b	Any related organization?	6b		Х
	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			
	not described on lines 5 and 6? If "Yes," describe in Part III	7		Х
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		Х
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

Schedule J (Form 990) 2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

	(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B)
(A) Name and Title	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	Derients	(6)(1)-(0)	reported as deferred on prior Form 990
(1) ANDREW L ROSS (i)	0.	0.	0.	0.	0.	0.	0.
PRESIDENT (ii)		29,500.	6,342.	75,971.	0.	376,668.	0.
(2) STEPHEN BALDWIN (i)	0.	0.	0.	0.	0.	0.	0.
EXECUTIVE VP/CFO (ii)		23,909.	6,342.	59,195.	10,519.	272,502.	0.
(i)							
(ii)							
(i)							
(ii)							
(i)							
(ii)							
(i)							
(ii)							
(i)							
(ii)							
(i)							
(ii)							
(i)							
(ii)							
(i)							
(ii)							
(i)							
(ii)							
(i)							
(ii)							
(i) (ii)							
(i) (ii)							
(ii)							
(i) (ii)							
(i) (ii)							

Part III Supplemental Information
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.
PART I, LINE 4B:
THE FOLLOWING INDIVIDUALS PARTICIPATE IN A SECTION 457 NONQUALIFIED
DEFERRED COMPENSATION PLAN. INDIVIDUAL VESTED BALANCEANDREW L.
ROSS \$310,455, STEPHEN M. BALDWIN \$284,906

## SCHEDULE K (Form 990)

Department of the Treasury Internal Revenue Service

# **Supplemental Information on Tax-Exempt Bonds**

Complete if the organization answered "Yes" on Form 990, Part IV, line 24a. Provide descriptions,

explanations, and any additional information in Part VI.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

2018
Open to Public Inspection

Name of the organization

THE CHILDREN'S GUILD INSTITUTE, INC.

Employer identification number 26-3933104

	ISTITUTE,	INC.						6-3	933.	104		
Part I Bond Issues SEE PART VI FO	OR COLUMN	(A) CONT	INUATI	ONS								
(a) Issuer name (b) Issuer EIN	(c) CUSIP#	(d) Date issued	(e) Issu	e price	(f) Description	n of purpose	( <b>g</b> ) De	feased	<b>(h)</b> On		(i) Po	
									of iss		finan	_
							Yes	No	Yes	No	Yes	N
MARYLAND INDUSTRIAL												
A DEVELOPMENT FINANCING AU 52-6002033 NO	ONEAVAIL	09/23/14	1430	0000.	CONSTRUCT	SCHOOL		X		Х		Σ
В												╙
C												ــــ
D												
Part II Proceeds		<u> </u>						1				
		Α			В	<u> </u>				D		—
1 Amount of bonds retired												
2 Amount of bonds legally defeased			000									
3 Total proceeds of issue		14,300	,000.									
4 Gross proceeds in reserve funds												
5 Capitalized interest from proceeds												
6 Proceeds in refunding escrows			,000.									
7 Issuance costs from proceeds			,000.									
8 Credit enhancement from proceeds												
9 Working capital expenditures from proceeds			000									
10 Capital expenditures from proceeds			,000.									
11 Other spent proceeds 12 Other unspent proceeds												
		2.0	14									—
13 Year of substantial completion		Yes	No	Yes	No	Yes	No		Yes		No	
14 Were the bonds issued as part of a refunding issue of tax-exempt bon	ide (or	169	NO	169	140	169	NU		169		NO	
if issued prior to 2018, a current refunding issue)?	` '		Х									
15 Were the bonds issued as part of a refunding issue of taxable bonds (		•										
issued prior to 2018, an advance refunding issue)?			Х									
16 Has the final allocation of proceeds been made?		X										
17 Does the organization maintain adequate books and records to support		·										
final allocation of proceeds?		x										
IIA Fa Danamada Dadas Kan Ast Makasa and Hadas Ast Makasa Ast Maka		!				I			-1112			

Par	t III Private Business Use									
			Α		В	3	(		ſ	D
1	Was the organization a partner in a partnership, or a member of an LLC,	Yes	No		Yes	No	Yes	No	Yes	No
	which owned property financed by tax-exempt bonds?		Х							
2	Are there any lease arrangements that may result in private business use of									
	bond-financed property?		X							
За	Are there any management or service contracts that may result in private									
	business use of bond-financed property?		X							
b	If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside									
	counsel to review any management or service contracts relating to the financed property?									
С	Are there any research agreements that may result in private business use of									
	bond-financed property?		X							
d	If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside									
	counsel to review any research agreements relating to the financed property?									
4	Enter the percentage of financed property used in a private business use by									
	entities other than a section 501(c)(3) organization or a state or local government		.00 9	%		%		%		%
5	Enter the percentage of financed property used in a private business use as a result of									
	unrelated trade or business activity carried on by your organization, another		0.0							
	section 501(c)(3) organization, or a state or local government			%		%		%		%
_6	Total of lines 4 and 5			%		%		%		<u>%</u>
_7_	Does the bond issue meet the private security or payment test?		Х	_						
8a	Has there been a sale or disposition of any of the bond-financed property to a non-									
	governmental person other than a 501(c)(3) organization since the bonds were issued?		X	-						
b	If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed									
	of		7	%		%		<u>%</u>		<u> </u>
С	If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections									
	1.141-12 and 1.145-2?									
9	Has the organization established written procedures to ensure that all nonqualified									
	bonds of the issue are remediated in accordance with the requirements under		37							
Day	Regulations sections 1.141-12 and 1.145-2?		X		ļ				<u> </u>	
Par	t IV Arbitrage	1			В	.		3		
	Lieu the insulantian Ferra 2000 T. Arbitana and Debata. Violat Deduction and	Yes	A No	-		No	Yes	No	-	No No
1	Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and	res	X		Yes	NO	res	NO	Yes	NO
	Penalty in Lieu of Arbitrage Rebate?  If "No" to line 1, did the following apply?									
			Х							
	Rebate not due yet?	Х	71							
	Exception to rebate?		Х							
	No rebate due?  If "Yes" to line 2c, provide in Part VI the date the rebate computation was							I		
	performed									
	Is the bond issue a variable rate issue?		Х							
	o the send issue a variable rate local.									·

Part IV Arbitrage (Continued)								
		4	E	3		C		)
4a Has the organization or the governmental issuer entered into a qualified	Yes	No	Yes	No	Yes	No	Yes	No
hedge with respect to the bond issue?		X						
b Name of provider								
c Term of hedge							<u> </u>	
d Was the hedge superintegrated?								
e Was the hedge terminated?								
5a Were gross proceeds invested in a guaranteed investment contract (GIC)?		X						
b Name of provider								
c Term of GIC								
d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
6 Were any gross proceeds invested beyond an available temporary period?		Х						
7 Has the organization established written procedures to monitor the requirements of								
section 148?		X						
Part V Procedures To Undertake Corrective Action			I.				1	
		4	E	3		С		
Has the organization established written procedures to ensure that violations of	Yes	No	Yes	No	Yes	No	Yes	No
federal tax requirements are timely identified and corrected through the voluntary								
closing agreement program if self-remediation isn't available under applicable								
regulations?	X							
Part VI Supplemental Information. Provide additional information for responses to question		K. See instr	uctions					
SCHEDULE K, PART I, BOND ISSUES:								
(A) ISSUER NAME: MARYLAND INDUSTRIAL DEVELOPMENT	FINANC	ING AUT	HORITY					
(10)						-	-	
						-	-	
						-	-	
						-	-	

#### **SCHEDULE 0**

Internal Revenue Service

(Form 990 or 990-EZ) Department of the Treasury

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

Open to Public

OMB No. 1545-0047

Inspection

Name of the organization

THE CHILDREN'S GUILD INSTITUTE, INC.

**Employer identification number** 26-3933104

·
FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
CONTRIBUTION, AND COMMITMENT.
FORM 990, PART V, LINE 13, LIST OF STATES WITH QUALIFIED HEALTH PLANS:
MD
FORM 990, PART VI, SECTION B, LINE 11B:
THE FORM 990 IS PREPARED BY AN INDEPENDENT CPA FIRM FROM INFORMATION
PROVIDED BY OUR INDEPENDENT AUDITORS AND BY FINANCE STAFF OF THE GUILD. THE
CHIEF FINANCIAL OFFICER, CONTROLLER, AND BOARD REVIEW THE FORM 990 BEFORE
IT IS SUBMITTED FOR THE PRESIDENT'S REVIEW AND SIGNATURE.
FORM 990, PART VI, SECTION B, LINE 12C:
THE BOARD OF DIRECTORS REQUIRES BOARD MEMBERS TO SUBMIT AND SIGN AN ANNUAL
CONFLICT DISCLOSURE STATEMENT. THE BOARD REVIEWS AND APPROVES ALL
TRANSACTIONS WITH BOARD MEMBERS TO ENSURE THE TRANSACTION IS REASONABLE,
THAT A MORE ADVANTAGEOUS TRANSACTION OR ARRANGEMENT FROM A PERSON OR ENTITY
THAT WOULD NOT GIVE RISE TO A CONFLICT OF INTEREST IS NOT POSSIBLE, AND THE
TRANSACTION IS APPROPRIATE BASED ON THE BUSINESS AND FINANCIAL OBJECTIVE
INVOLVED ANY INVOLVED PARTY CANNOT VOTE OR PARTICIPATE IN THE REVIEW OR
APPROVAL. STAFF ARE REQUIRED IN THE PERSONNEL HANDBOOK DISTRIBUTED TO EVERY
STAFF MEMBER TO COMPLY WITH THE CONFLICT OF INTEREST AND ETHICAL PRACTICES
POLICIES.

FORM 990, PART VI, SECTION B, LINE 15:

THE INDEPENDENT BOARD OF DIRECTORS REVIEWS AND APPROVES COMPENSATION FOR

Name of the organization  THE CHILDREN'S GUILD INSTITUTE, INC.	Employer identification number 26-3933104
THE PRESIDENT ANNUALLY, AND THE PRESIDENT DOES SO FOR THE	OFFICERS. BOTH
EMPLOY WHATEVER RESOURCES DEEMED NECESSARY, INCLUDING REVI	EWING COMPARABLE
POSITIONS IN OTHER ORGANIZATIONS AND ENGAGING A COMPENSATI	ON CONSULTANT.
FORM 990, PART VI, SECTION C, LINE 19:	
ALL ARE AVAILABLE FOR INSPECTION AT OUR ADMINISTRATIVE OFF	ICES AT 6802
MCCLEAN BOULEVARD IN BALTIMORE.	
FORM 990, PART XII, LINE 2C:	
THE PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR.	

## SCHEDULE R (Form 990)

# **Related Organizations and Unrelated Partnerships**

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990.

Department of the Treasury
Internal Revenue Service

Name of the organization

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

zation
THE CHILDREN'S GUILD INSTITUTE, INC.

Employer identification number
26-3933104

(a)	(b)	(c)	(d)	(e)	(f)
Name, address, and EIN (if applicable) of disregarded entity	Primary activity	Legal domicile (state or foreign country)	Total income	End-of-year assets	Direct controlling entity

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

(a)  Name, address, and EIN  of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section	(f) Direct controlling entity	Section 5 contr enti	rolled
				501(c)(3))		Yes	No
THE CHILDREN'S GUILD INC - 52-0634411	MENTAL HEALTH SERVICES FOR				THE CHILDREN'S		
6802 MCCLEAN BLVD	CHILDREN AND THEIR				GUILD INSTITUTE		l
BALTIMORE, MD 21234	FAMILIES	MARYLAND	501(C)(3)	LINE 7	INC.		X
MONARCH ACADEMY PUBLIC CHARTER SCHOOL INC -	OPERATION OF PUBLIC				THE CHILDREN'S		1
26-2190358, 6802 MCCLEAN BLVD, BALTIMORE, MD	CHARTER SCHOOLS IN ANNE				GUILD INSTITUTE		1
21234	ARUNDEL COUNTY, MD	MARYLAND	501(C)(3)	LINE 2	INC.		Х
THE NATIONAL CHILDREN'S GUILD FUND INC -					THE CHILDREN'S		
26-2723392, 6802 MCCLEAN BLVD, BALTIMORE, MD	SUPPORTING THE CHILDREN'S				GUILD INSTITUTE		l
21234	GUILD, INC.	MARYLAND	501(C)(3)	LINE 7	INC.		X
MONARCH ACADEMY BALTIMORE CAMPUS INC	OPERATION OF PUBLIC				THE CHILDREN'S		
45-2605141, 6802 MCCLEAN BLVD, BALTIMORE, MD	CHARTER SCHOOL IN				GUILD INSTITUTE		1
21234	BALTIMORE CITY, MD	MARYLAND	501(C)(3)	LINE 2	INC.		X

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2018

Part II Continuation of Identification of Related Tax-Exempt Organizations

(a) Name, address, and EIN	(b) Primary activity	(c) Legal domicile (state or	(d) Exempt Code	(e) Public charity	(f) Direct controlling	contr	<b>g)</b> 512(b)(13) rolled
of related organization		foreign country)	section	status (if section 501(c)(3))	entity	organiz	
TRANZED APPRENTICESHIP VENTURES INC - 38-4013745, 6802 MCCLEAN BLVD, BALTIMORE, MD					THE NATIONAL CHILDREN'S GUILD	Yes	No
21234	APPRENTICESHIP PROGRAMS	MARYLAND	501(C)(3)	LINE 10	FUND INC.		X
							<u> </u>
							<u> </u>
							<del> </del>
							<u> </u>

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(1	h)	(i)	(j)	(k)
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign country)	Direct controlling	Predominant income (related, unrelated, excluded from tax under sections 512-514)	Share of total	Share of end-of-year assets	Disprop	ortionate itions?	Code V-UBI	General of managin partner?	Percentage ownership
TRANZED APPRENTICESHIP											
SERVICES LLC - 37-1836783,			TRANZED								
6802 MCCLEAN BOULEVARD,	APPRENTICESHIP		APPRENTICESHIP								
BALTIMORE, MD 21234	PROGRAMS	MD	VENTURES, INC.	RELATED	158,535.	600,653.		X	N/A	X	

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	Sec	i) ction
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign country)	Direct controlling entity	Type of entity (C corp, S corp, or trust)	Share of total income	Share of end-of-year assets	Percentage ownership		tion b)(13) rolled tity?
		couritry)						Yes	No
-									

Yes No

1a

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity

<b>b</b> Gift, grant, or capital contribution to related organization(s)				1b		X
c Gift, grant, or capital contribution from related organization(s)				1c		X
				1d		X
e Loans or loan guarantees by related organization(s)				1e	Х	
f Dividends from related organization(s)				1f		X
g Sale of assets to related organization(s)				1g		X
h Purchase of assets from related organization(s)				1h		X
i Exchange of assets with related organization(s)				1i		X
j Lease of facilities, equipment, or other assets to related organization(s)				1j	X	
k Lease of facilities, equipment, or other assets from related organization(s)				1k		X
I Performance of services or membership or fundraising solicitations for related orga	anization(s)			11	X	
m Performance of services or membership or fundraising solicitations by related orga	anization(s)			1m	X	
n Sharing of facilities, equipment, mailing lists, or other assets with related organizat	tion(s)			1n	X	
Sharing of paid employees with related organization(s)				10	X	
p Reimbursement paid to related organization(s) for expenses				1p	X	
<b>q</b> Reimbursement paid by related organization(s) for expenses				1q		X
r Other transfer of cash or property to related organization(s)				1r		X
s Other transfer of cash or property from related organization(s)				1s		X
2 If the answer to any of the above is "Yes," see the instructions for information on v	who must complete th	is line, including covered re	elationships and transaction thresholds.			
(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount i	nvolved		
1) THE CHILDREN'S GUILD INC	M	470,495.	ALLOCATION OF EXPENSES			
2) MONARCH ACADEMY PUBLIC SCHOOL	J	1,423,820.	LEASE AGREEMENT			
3)						
4)						
5)						
6)						
32163 10-02-18			Schedul	R (For	n 990	2018

Schedule R (Form 990) 2018

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)	Are all partners sec 501(c)(3) orgs.?	(g) Share of end-of-year assets	Disprition allocat	opor- late tions?	General manage partner	(k) Percentage ownership
									000) 0040

Schedule R (Form 990) 2018

# Form **8868**

(Rev. January 2019)

Department of the Treasury Internal Revenue Service

# Application for Automatic Extension of Time To File an Exempt Organization Return

File a separate application for each return.

► Go to www.irs.gov/Form8868 for the latest information.

OMB No. 1545-1709

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits. Automatic 6-Month Extension of Time. Only submit original (no copies needed). All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns. Enter filer's identifying number Name of exempt organization or other filer, see instructions. Employer identification number (EIN) or Type or print THE CHILDREN'S GUILD INSTITUTE, 26-3933104 File by the Social security number (SSN) Number, street, and room or suite no. If a P.O. box, see instructions. due date for filina vour 6802 MCCLEAN BLVD return. See instructions City, town or post office, state, and ZIP code. For a foreign address, see instructions. 21234 BALTIMORE, MD Enter the Return Code for the return that this application is for (file a separate application for each return) Application Return Application Return Code Is For Code Is For Form 990-T (corporation) Form 990 or Form 990-EZ 01 07 Form 1041-A Form 990-BL 02 08 Form 4720 (individual) 03 Form 4720 (other than individual) 09 10 Form 990-PF Ω4 Form 5227 Form 990-T (sec. 401(a) or 408(a) trust) Form 6069 11 Form 990-T (trust other than above) 06 Form 8870 12 STEPHEN BALDWIN The books are in the care of ► 6802 MCCLEAN BLVD - BALTIMORE, MD 21234 Telephone No. ► 410-444-3800 Fax No. If the organization does not have an office or place of business in the United States, check this box If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) . If this is for the whole group, check this box 🕨 🔲 . If it is for part of the group, check this box 🕨 🦳 and attach a list with the names and EINs of all members the extension is for. MAY 15, 2020 \_\_\_\_, to file the exempt organization return for I request an automatic 6-month extension of time until the organization named above. The extension is for the organization's return for: calendar year or  $\blacktriangleright$  X tax year beginning JUL 1, 2018 \_\_\_\_, and ending JUN 30, 2019 If the tax year entered in line 1 is for less than 12 months, check reason: Initial return Final return Change in accounting period

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

LHA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

using EFTPS (Electronic Federal Tax Payment System). See instructions.

any nonrefundable credits. See instructions.

3a If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less

If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.

Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by

Form 8868 (Rev. 1-2019)

За

3b

0.